

What are Telcos doing in Latin America in the Current Scenario?

Network



Traffic

- Data traffic increase: 30% fixed 10% mobile
- Bit rate management (OTT, other video)
- Bandwidth increase to end-users (mainly in Chile)



Demand shift

- Higher concentration on consumer network access
- Focus on streaming services and work from home



Availability

- Network maintenance mode
- Challenges to access infrastructure at network's border and to perform civil works

Others



Collection

- Commercial: contracts re-negotiation
- Consumer: payments freeze / flexibility



Hardware

- Maximizing CPE and STB life cycle
- Focus in essential sectors infrastructure

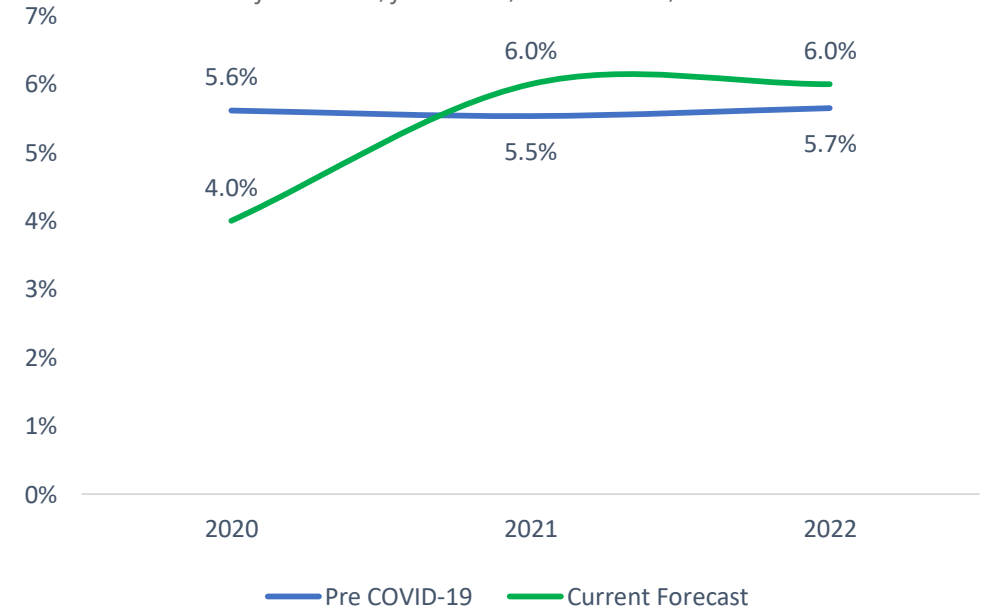


Big Data/Analytics

- Use of AI platforms to monitor user concentration

Latin America Telecom Services Market Forecast (Y/Y% Growth in Constant US\$)

Includes B2C and B2B segments.
Includes fixed voice, fixed data, mobile voice, mobile data



Opportunities for Telcos

- UCaaS
- Multi-Cloud Management
- Security
- SD-WAN
- Video Content